

Supply Chain Projects Not Delivering Promised Benefits?



Stephen Hanman
MIRA Companions
Your Organisation
Development Companion



Keith McNeil
Associate Principal
Proactive Recruitment



Kevin Farrington
Transformations Partner
3pi International

- ▶ **Survey results reveal that over 70% of projects do not deliver on promised outcomes** and that a lack of robust change management is the key contributor to failure.
- ▶ Conversely, studies show that **experiential learning methods result in 80% of participants learnings being retained**, enabling greater probability of practical application hence superior ROI on your learning spend.

Interested in improving your likelihood of project success?

Save the date; September 5th and 6th, 2011 – Melbourne and attend this practical workshop facilitated by three leading Supply Chain Transformation Practitioners who will bring you a unique blend of world class learning experiences.

Two-day Effective Supply Chain Transformations Workshop:

- ✓ Identifies the Key Elements and Success Factors of Change Management in a practical sense
- ✓ Exposes participants to a world class Change Management Simulation – learn by deploying a change management strategy in a simulated environment
- ✓ Deals with the challenging issues related to gaining adoption including addressing resisters
- ✓ Provides practical insights from three leading Supply Chain Transformation Practitioners from varying industries
- ✓ Provides exposure to Applied Knowledge and Resources
- ✓ Allows networking with Professionals facing similar challenges
- ✓ Builds participant capability and improves the probability of benefits realisation

Your Return on Investment:

- ✓ Participants retain a higher percent of the learnings
- ✓ Our facilitators share practical “know how” with participants
- ✓ Greater likelihood your projects will deliver on promise
- ✓ People impacted by change will be more engaged and motivated



OUR INSIGHTS-YOUR ADVANTAGE



Companions for Development

Your Experiential Learning Partners

Supply Chain Projects Not Delivering Promised Benefits?

When

5th-6th September 2011
9.00am- 5.00pm

Where

Level 1
440 Collins St
MELBOURNE

Price

\$1,450.00 (plus GST)

Register at

www.3pi.com.au -

Upcoming Events

Closing date

30 August 2011

**REGISTER
TODAY!!**

**Seats are limited for
this significant
learning experience.
Don't miss out -
book early to avoid
disappointment!**

Further enquiries to Maureen
Farrington:

info@3pi.com.au

Mob: 0416 073 573

Who Should Attend:

- Project Sponsors and Managers
- Supply Chain Directors and General Managers
- Program Office Managers
- Change Agents
- Outsourced Supply Chain Solution Providers

Testimonials

Stephen Hanman; B.Econ, Cert Supply Chain Mgmt, Cert. Org Development Practitioner

"We employed Stephen Hanman of MIRA Companions who provided a range of services:

- He reviewed the company's structure and the roles of key staff,
- He observed the relationships within our company and provided advice and assistance in achieving a movement from strained relationships to a healthier environment
- He was a sounding board for ideas, both on an individual basis and during group workshops which he organised.
- He facilitated discussion amongst various groups that enabled all parties to put issues on the table in a healthy and respectful way and to take ownership of decisions that were eventually made.

Steve's assistance at this important time in our company's history ensured that we moved to the next phase of our development smoothly and with the minimum of upheaval. We recommend him highly."

CEO Major Australian Transport Company

Keith McNeil; B.Sc., PhD, MBA

"Keith brought a much welcomed intellectual depth to a very significant leadership role within the Fletcher Challenge group. He ensured that the right people were brought on board to move the business unit from a "seat-of-the-pants" to an "evidence-based" style of management. Although not a direct report, I thoroughly enjoyed working with Keith."

Business Line Manager – Business Intelligence, Leading New Zealand based Information Systems Consultancy

Kevin Farrington; MBA, Six Sigma Green Belt, Certified Simulation Facilitator

"Kevin's professional facilitation style is engaging and informative - his enthusiasm and encouragement are contagious for workshop participants. Kevin brings passion to his engagements, is easy to work with and is inventive with ideas. Kevin is a thoroughly skilled presenter with exceptional global knowledge covering all areas of Supply Chain Optimisation, logistics and business transformation. It is Kevin's talent for balancing theory with reality and building a genuine rapport with the group which makes the workshops he facilitates so effective."

Head of Learning, Global Technology Company

The world class change management simulation - used in a number of the worlds' leading business schools

"The Simulation has proven itself to be an excellent tool for teaching the implementation of Change"

Professor of Leadership and Organizational Behavior at a major European Business School